

Oman Systems, Inc.

- Evolved from Oman Construction Co.
- More than 100 years old—very large construction company
 - Projects all over the world
 - Changed name & only develops software

BidTabs Professional

**The most amazing bid tabs search
program in the world.**

What is BidTabs Professional ?

- **Powerful search engine**
- **DOT bid tabs data**
- **Easy to create custom reports**
- **Windows based**

Why Use This Program?

- **Easy--not complicated to run reports—no hassles**
- **Flexible—you determine what you want to see**
- **Finds things quickly--save time and time is money**
- **Not dependent on Internet for data**
- **Reasonably priced**



7 Main Types of Reports

- 1) **By Contractor Report**—exact prices for a job or average prices for all jobs by any contractor

Contractor Report Options

Select Contractor:

Select Prices to Include

All Prices Only Low Low 2 Low 3

All Jobs Sel Job

All Pay Items Sel Pay Item

All Lettings Sel Letting from to

All Reg/Cty Sel USER Region/Cty

Project Size: from: to:

Quantity Range: from: to:

PI Category: PI Group:

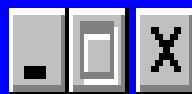
Calculate Averages Show Job Totals Only

7 Main Types of Reports

- 2) **By Job Report**—shows every line item and prices by all contractors for all jobs



Job Report Options



Select Job

Pick

Select Prices to Include

All Contractors Sel Contractor

All Pay Items Sel Pay Item

Sort Report

By Contractor By Pay Item

Subtotal by Category

Print

Export

Preview

Cancel

7 Main Types of Reports

- 3) By Pay Item Report—determine average price of any pay item using many parameters

Pay Item Report Options



Pay Item:

Pick

All Pay Items

PI Group:

PI Category:

Select Prices to Include

All Prices Only Low Low 2 Low 3

All Counties Sel County

All Regions Sel USER Region

All Lettings Specified from to

Project Size: from: to:

Quantity Range: from: to:

List Pay Items Annual Comparison Show Project #

Print

Export

Preview

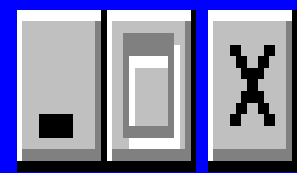
Cancel

7 Main Types of Reports

- 4) Letting Report—quickly find pertinent information about any letting



Letting Report Options



Enter Letting Date for report:

Print

Export

Preview

Cancel

7 Main Types of Reports

- 5) Compare 2 Contractor Report—
shows variance on all pay items and categories of work for any two contractors on all projects

Compare Two Contractors Report Options



Select 1st Contractor:

Select 2nd Contractor:
or State Average

Select Prices to Include

All Jobs Sel Job

All Pay Items Sel Pay Item

All Counties Sel County

All Regions Sel USER Region

All Lettings Specified from to

PI Category:

PI Group:

7 Main Types of Reports

- 6) PI Search Report—search for standard and non-standard pay items by number or by partial text description; find exact prices by all pay items for any contractor

Pay Item Search Options



Pay Item Number: PI Group

Pay Item Description

PI Category:

Job Number

County or User Region

Contractor

Lettings: from: to: All Dates

Project Size: from: to:

Quantity Range: from: to:

Pay Item Criteria

- **Quantity Range**
- **Project Size**
- **Letting Date Range**
- **Contractors**
 - ◆ **Low bidder**
 - ◆ **Low two bidders**
 - ◆ **Low three bidders**
 - ◆ **All bidders (some states only list 3)**
- **Area**
 - ◆ **Statewide**
 - ◆ **County**
 - ◆ **District/Region**
 - ◆ **User-defined District/Region**

7 Main Types of Reports

- 7) Contractor Analysis Report—
detailed information on all the jobs a contractor bid including how much money he left on the table.

Contractor Analysis Report



Select Contractor:

All Contractors

Select Date Range

From:

09/28/2001

To:

09/28/2001

Print

Export

Preview

Cancel

Most Reports You Can Search By:

- **Single pay item**
- **Preset category of items**
- **Create custom-made group of items**

Other Nifty Features

- **English to Metric or Metric to English in 1/10 of second**
- **Arrange Projects to find by:**
 - **Counties listed alphabetically**
 - **Letting dates chronologically**
 - **Job number from lowest to highest**

Reasons to Use BTP

- **Quickly find Average Prices**
 - Area
 - Quantity
 - Time Frame
 - Low bid, low two, etc.
 - Project Size
- **Find Std. & non-std PI**
 - By number
 - By partial text description



What does a customer get?

- Toll free technical support
- Free program upgrades
- All historical bid tabs data
- Next 12 months of tabs
- This incredible program
- Manual and subscription to *The Estimator*



What is Bid Tabs PLUS?

- **Separate companion program for BTP**
- **Mini-estimating system—a super spreadsheet**
- **Import an upcoming project**
- **Load prices from BTP**
 - **Up to 3 alternative columns of prices**
 - **You have your own bid column**



	Pay Item	Description	Quantity	Unit	Bid Price	Alternate #1	Alternate #2	▲
1	303-01	MINERAL AGGREGATE, TYPE A BASE,	1,617.00	TON	0.00	8.96	9.03	
2	307-03.05	AGGREGATE (BPMLC-HM) GRADING C	1,769.00	TON	0.00	21.69	19.58	
3	307-03.06	ASPHALT CEMENT (BPMLC-HM) GRADI	113.00	TON	0.00	216.65	179.67	
4	307-03.15	BITUMINOUS PLANT MIX BASE(HOT M	500.00	TON	0.00	26.64	24.81	
5	403-01	BITUMINOUS MATERIAL FOR TACK CO	19.00	TON	0.00	212.28	203.03	
6	411-01.01	MINERAL AGGREGATE (ACS) GRADING	7,335.00	TON	0.00	24.13	22.86	
7	411-01.02	ASPHALT CEMENT (ACS) GRADING D	468.00	TON	0.00	192.18	174.28	
8	607-39.01	15" PIPE CULVERT (SIDE DRAIN)	100.00	L.F.	0.00	17.48	16.08	
9	607-39.02	18" PIPE CULVERT (SIDE DRAIN)	100.00	L.F.	0.00	17.86	17.83	
10	712-01	TRAFFIC CONTROL	1.00	L.S.	0.00	14,986.56	14,881.82	
11	712-04.01	FLEXIBLE DRUMS (CHANNELIZING)	25.00	EACH	0.00	37.69	38.91	
12	712-05.01	WARNING LIGHTS (TYPE A)	1.00	EACH	0.00	55.24	59.96	

Load Tabs Prices X

Load Prices into:

Alternate #1 Alternate #2 Alternate #3

Select Contractor

Select Prices to Load

All Prices Only Low Prices

All Prices County USER Region

All Dates Date Range from: to:

All Jobs Specific Project

Project Size Range: From: To:

Pay Item Quantity Range

Select Pay Items

Pay Item: 303-01 MINERAL AGGREGATE, TYPE A BASE, GR TON

Pos	Bid Date	Bidder	Quantity	Bid Price	County	Job N
1	02/03/1995	alman constr. co., inc	129,609.000	7.50	davidson	3556
1	09/08/1995	alman constr. co., inc	7,830.000	10.75	davidson	3907
1	03/15/1996	ammons constr., inc.	7,100.000	9.56	knox	4190
1	07/29/1994	apac-tennessee, inc.	2,465.000	7.70	perry	3264
1	09/16/1994	apac-tennessee, inc.	1,296.000	14.90	jefferson	3398
1	02/03/1995	apac-tennessee, inc.	100.000	6.80	davidson	3558
1	02/03/1995	apac-tennessee, inc.	716.000	9.65	sullivan	3594
1	02/03/1995	apac-tennessee, inc.	23,280.000	9.15	sullivan	3595
1	04/28/1995	apac-tennessee, inc.	3,410.000	9.15	hickman	3689
1	04/28/1995	apac-tennessee, inc.	450.000	10.00	wilson	3727
1	06/16/1995	apac-tennessee, inc.	50.000	7.55	davidson	3753
1	06/16/1995	apac-tennessee, inc.	2,956.000	10.28	knox	3783
1	06/16/1995	apac-tennessee, inc.	380.000	9.74	perry	3800
1	07/28/1995	apac-tennessee, inc.	9,100.000	9.82	loudon	3860
1	07/28/1995	apac-tennessee, inc.	350.000	6.45	williamson	3897
1	02/16/1996	apac-tennessee, inc.	200.000	7.50	davidson	4104
1	03/15/1996	apac-tennessee, inc.	2,252.022	11.68	clay	4166
1	03/15/1996	apac-tennessee, inc.	114,677.000	12.75	shelby	4201
1	04/26/1996	apac-tennessee, inc.	951.000	12.00	smith	4215

Number of Items Found: 1,001.00 Selected Pay Items: 1,001.0 Strt. Avg. of Selected: 12.91
 Average of All Pay Items: 9.01 Wtd. Avg. of Selected: 9.01

Reset All Delete Item Print Load Cancel

Bid Tabs PLUS

- Compare what past prices have been according to the criteria you wanted
- Quickly determine what your prices should be for this new job



Who Uses these programs?

- **Prime Contractors**
- **Subcontractors**
- **State DOTs**
- **Asphalt and Pavement Associations**
- **Consultants**

Investment for BTP

- \$ 995 one user
- \$795 each additional user
- \$425/user annual maintenance fee/user



Investment for Bid Tabs PLUS

- \$595 per user
- \$100 annual maintenance fee



Bid Tab Updates

- Typically available within a week of tabs being posted on DOT web site
- Notification of updates are sent to customers via E-mail
- User can download from:
 - www.OmanCo.com to hard drive & import into BTP
 - Directly from Web to BTP
 - Floppies available



See BTP & Bid Tabs PLUS

- Come to exhibit area
- Do a customized search for your state
 - 36 states



Nothing Stops a Road Building Crew !!